

Position Title		
Location		
Reports To (Position Title)	Customer Manager – Automotive Skills	
Financial Accountability (Expense Budget and/or revenue)	N/A	
Management Responsibility (No of employees managed/supervised)	N/A	

# **Position Responsibilities**

Purpose of the Position	The Business Trainee is required to provide support professionally, positively and efficiently to:
	<ul> <li>Ensure all customers including but not limited to students, employers, apprentices, industry bodies and government departments are provided the highest level of customer service</li> <li>Undertake RTO administrative tasks ensuring integrity and accuracy as required;</li> <li>Provide support to the RTO management team</li> </ul>
	All work is to be conducted ensuring legislative and compliance requirements are met and in compliance with all MTA, RTO and GTO Policies/Procedures

Responsibility 1	Working with the Customer Service Team –	
	maintain data, ensuring accuracy within all	
	systems of the MTA in line with compliance	
	requirements and as outlined within MTA's	
	policies and procedures	
Purpose of Activity	Maintain up to date student records, ensure	
	maximum Government revenue	
Example	1. Ensure all student management data is	
Example	entered efficiently and accurately	
	<ol><li>Work with the Customer Manager (CM) and Team Leader on data rectification</li></ol>	
	task and basic data entry.	
Responsibility 2	Ensure high level customer service through	
	the completion of a wide range of customer	
	service tasks in line with policy	
Purpose of Activity	Assist the MTA to achieve $> 8/10$ customer	
	service ratings	
Example	1. Trainer survey collation and	
	distribution	
	2. Assist with enrolment processing and	
	induction days	
	3. Onsite function/OEM room booking	
	setup	
	4. Audit of knowledge check stock	
	ensuring appropriate levels for the	
	upcoming fortnight	
	5. Meeting minutes for meetings as	
	requested by Customer Manager	
	6. Order stationery and unpack orders	
	7. Work with the CM on distribution and	
	collation of results from employer	
	surveys, ASQA surveys and NPS survey	
	8. Ensure compliance with regulatory	
	body reporting requirements	
	9. Contribute to quality, compliance and	
	continuous improvement activities	
	10. MTA Training Inbox management and	
	actioning of emails	
	11. Timely and accurate actioning of client	
	requests	
	12. Quarterly contact with individual	
	portfolio of customers	
	13. Respond to face to face, phone and	
	email enquiries in a timely and	
	courteous manner	

		· · · · · ·
	14. Attend career expos, industry events and other MTA events where requested by the Customer Manager	
Responsibility 3	Assist with the active promotion and marketing and administration of MTA's short course offerings	
Purpose of Activity	Grow attendance of the MTA's Upskill courses	
Example	<ol> <li>Marketing (together with marketing)</li> <li>Enrolment Processing (admin)</li> <li>Accounts/Invoicing (admin)</li> <li>Distribution of Surveys (admin process)</li> <li>Certification (admin)</li> </ol>	
Responsibility 4	Provide analytical data to the RTO management	
Purpose of Activity	Assist Managers to make key decisions and track strategy through data and insights	
Example	<ol> <li>Trainer feedback survey data to be condensed and sent to management</li> <li>Student activity / board statistics to be sent to Customer manager (CM) monthly</li> <li>Expression of interest for short courses to be analysed and reported to CM and the General Manager Skills Development (GM)</li> <li>Any other data required for RTO operation</li> </ol>	

### **Compliance Responsibilities**

It is the responsibility of both the manager and incumbent(s) of the role to ensure that the following compliance requirements are met:

- ASQA National Standards RTO
- Relevant legislation and regulations including Workplace Health & Safety and Equal Employment Opportunities.
- Upfront Assessment of Needs Policy
- AVETMISS Guidelines
- WorkReady Funding Guidelines
- Working with Children legislation
- Bullying and Harassment requirements
- Industry codes
- Training and Skills Commission Guidelines for Apprenticeships and Traineeships
- Federal Award Vehicle Manufacturing, Repair, Services and Retail Award 2010
- MTA Values & Policy & Procedure

### **Knowledge, Skill and Experience Requirements**

Knowledge	Essential	Preferred
<ul> <li>Degree/Diploma</li> </ul>		Will be required to
<ul> <li>Post-Graduate</li> </ul>	Year 12 completion	complete a certificate 3 in
Qualifications		business as part of
Trade Certificate		traineeship
Skills and Attributes	Essential	Preferred
<ul> <li>Interpersonal Skills</li> </ul>	<ul> <li>Data entry and data</li> </ul>	
eg. Communication,	processing;	Customer skills from
Negotiation, Problem	<ul> <li>Attention to detail,</li> </ul>	previous employment -
Solving, Analytical,	accuracy and efficiency;	admin etc.
Customer Service,	<ul> <li>Initiative and problem</li> </ul>	
Team work	solving;	
	<ul> <li>Excellent communication, interpersonal and relationship building skills;</li> <li>Customer Service skills – internal and external customers;</li> <li>Able to build strong relationships, have exceptional communication skills and a positive attitude.</li> <li>Reliability.</li> </ul>	

Personal alignment with MTA Values	Teamwork: Working together, empowering and supporting one another to achieve our common goals Achievement: We do our best to exceed expectations, striving for innovation in our delivery of relevant and valued services Accountability: We take ownership of all that we do, each taking responsibility for our part in delivering high quality services Respect: We understand, acknowledge and appreciate the needs, opinions and values of everyone by embracing the diversity we have within our organisation. Excellence: We strive to do and be the best in all that we do every day.	
Computer Software • Eg. Microsoft suite, Project, Finance	Essential - Excel - Outlook - Powerpoint - Word	Preferred
Technical Skills • Licences	Essential Nil	Preferred Nil
<ul><li>Experience</li><li>Industry and/or field experience</li></ul>	<b>Essential</b> Has conducted previous work in an administration / business role	Preferred

# **Frequent Contacts**

Internal Contacts	
Includes organisational	All MTA Staff
managers and employees.	
External Contacts	Automotive Industry, Host Employers; MTA Members,
Includes customers, members,	RTOs; Secondary Schools; Apprenticeship Centres;
suppliers, Government bodies,	Suppliers, TAFE SA and Apprenticeship Brokers
industry groups, competitors	

# Managerial/Leadership Functions

Relevant management	N/A	
functions performed		
including:		
Performance and		
Career Planning		
Salary Review		
Business Planning		
Budgeting		